

"At the historic Fitger's Brewery, steam energy is a reliable source of heat for our hotel, restaurants and shopping complex and an important component in brewing many microbrews."

Scott Vesterstein, Fitger's, Executive Vice President

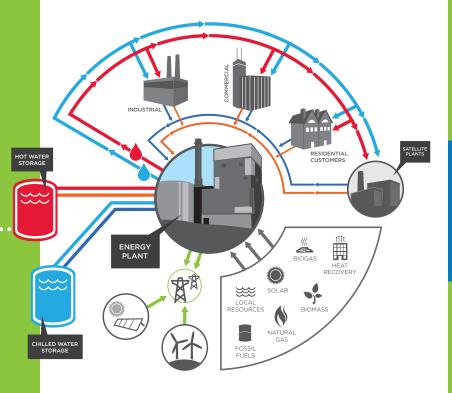


"The Inn on Lake Superior values the hot water service provided by Duluth Steam for heating common areas, two pools, domestic hot water and providing snowmelt. We appreciate the reliability of the energy and our 15-year relationship with Duluth Steam"

Jon Driscoll, ZMC Hotels, Chief Operating Officer

Thermal Heat in Action

Duluth Steam heats and cools many local buildings, in addition to providing thermal energy for hot water heating, humidification, sterilization, dry cleaning, baking and microbrewing. Our diverse customer base includes The Great Lakes Aquarium, US Bank, The Inn on Lake Superior, Washington Art Space and Gateway Towers. All rely on dependable steam energy or hot water.





One Lake Place Drive Duluth, MN 55802

phone: 218.723.3601

email: info@duluthsteam.com

www.duluthsteam.com

"Maintaining a strong and diverse business base in downtown and along Canal Park is facilitated in part by the stable rates and reliable energy of Duluth Steam. We are very fortunate to have such an important community energy system in our city."

Don Ness, Mayor, City of Duluth



We Deliver

Let us show you what you can do to make your building more energy efficient and comfortable. We conduct energy audits of existing systems, offer advice on system modifications or conversion and assist with setup of central systems.

Reliable and economical energy source

Building owners and operators in Duluth are assured of reliable service delivery from Duluth Steam, often reducing upfront capital expenditures.

Low-cost, long-term solution

Duluth Steam aggregates the heating needs of millions of square feet of building space in Canal Park and downtown Duluth into one central system. This aggregation provides access to the lowest possible energy rates from fuel suppliers. As a result, our energy rates are very stable and often well below the cost of other energy sources.

"This is an exciting time as Duluth enters a new partnership with Ever-Green Energy to examine the potential for system development and integration of renewable energy sources."

David Montgomery, City of Duluth, Chief Administrative Officer

Benefits to Customers

Cost-effective energy

Since 1932, Duluth Steam has supplied a steady flow of energy to its customers who have come to rely on its efficiency and dependability. Today, those same advantages have convinced building owners who are renovating, seeking mechanical system changes or engaged in new construction to choose steam for their buildings.

Space-saving technology

Steam delivery equipment eliminates the need for an on-site furnace or boiler. Choosing Duluth Steam allows building owners to use space for other purposes since steam and hot water equipment is compact.

Cost-saving technology

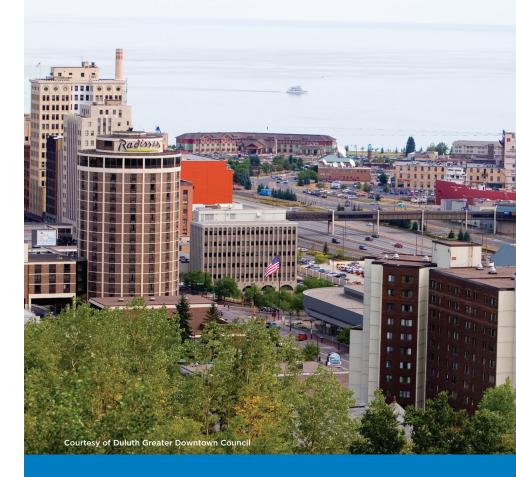
Boilers and chillers require intensive capital investments, back-up equipment for redundancy, trained operators and maintenance and contingency budgets. These costs and others, including chemicals, natural gas, electricity and labor, are all but eliminated when choosing a connection to the Duluth Steam system.

Moving Ahead

Our operations team is working to assess production and distribution assets and optimize day-to-day system operation. Our outreach team is working closely with local stakeholders to weave the system's plan into the economic and sustainability goals for the region.

We're always here for you

Ever-Green Energy-Duluth delivers quality customer service. We work 24/7 to provide steam and hot water from the Duluth Steam plant to customers. We are always available to answer service questions.



Our team is committed to providing Duluth Steam customers with solutions that balance system reliability, rate stability, and opportunities to increase system efficiencies and advance environmental stewardship.

